

EDUCATIONAL PROGRAMS - TOPICS



Business Valuations

PROGRAM FOUR (60 mins w/questions)

BUSINESS VALUATION: The Voire Dire Challenge - Does the Business Valuation Expert Measure Up?

Brief:

Daubert. Kumho Tire. You have heard about the cases and you know credibility of your expert and the relevance if his or her testimony is critical to qualification of your expert and reliance on his or her report.

This presentation is designed to help lawyers hire qualified appraisers and for courts to evaluate their qualifications. The material is presented so it may be understood by attorneys who do not have a financial background.

Straightforward examples are used throughout. Attendees will leave the presentation with an understanding of the fundamental concepts of Business Valuation, a list of pertinent questions for each fundamental concept, and a variety of helpful materials for future use, including a convenient checklist for reviewing written valuation reports, a table of cases organized by subject matter and broken down by jurisdiction, a summary of empirical studies and resources on minority discounts, and a summary of empirical studies and resources on liquidity discounts.